



Hebron Public Schools

Student Growth, Communication & Community Building, Professional Development, Resource Management

Jeffrey Newton
Superintendent of Schools

To: Jeffrey Newton, Superintendent

From: Richard Huot, Director of Finance & Operations

Date: March 31, 2014

Re: Transportation Bid

As you know the transportation bid was opened on the morning of March 25, 2014 at RHAM High School.

Bid specifications were developed as a cooperative between Andover, Hebron, Marlborough and Regional District #8. The strategy in developing the bid specifications attempted to leverage costs by bidding a contract that covered collectively all entities in order to reduce costs. Unfortunately, this did not work as Nichols Transportation significantly undercut the other three bidders, M&J, Dattco and First Student, but only bid Andover and Marlborough, thus limiting Hebron's competition to the three bidders. The price Nichols bid for 2014-15 for regular buses for Andover and Marlborough was \$248.50/bus/day.

Attached you will find a spread sheet showing the range of expenses for the bids that affect Hebron Public Schools.

The current cost of Hebron Transportation is \$257.84/bus/day. The cost of \$ 269.97 does not provide any savings in the 2014-15 budget.

Based on this information, it is recommended that school bus transportation services for Hebron Public Schools be awarded to First Student.

Let me know if there is any other information you need on this issue.

Transportation**Bid Analysis****Individual Awards**

Bidder		2014-15	2015-16	2016-17	2017-18	2018-19
Dattco	Regular Buses	\$ 292.70	\$ 299.45	\$ 306.45	\$ 314.30	\$ 322.15
	Special Ed Vans	\$ 233.05	\$ 238.40	\$ 244.15	\$ 250.25	\$ 256.50
	Field T. Waiting Time	\$ 22.15	\$ 22.70	\$ 23.35	\$ 24.00	\$ 24.85
	Price Per Mile	\$ 2.50	\$ 2.60	\$ 2.70	\$ 2.80	\$ 2.90

Bidder		2014-15	2015-16	2016-17	2017-18	2018-19
M & J	Regular Buses	\$ 275.00	\$ 282.70	\$ 290.62	\$ 298.75	\$ 307.12
	Special Ed Vans	\$ 228.00	\$ 234.38	\$ 240.95	\$ 247.69	\$ 254.63
	Field T. Waiting Time	\$ 21.56	\$ 22.16	\$ 22.78	\$ 23.42	\$ 24.08
	Price Per Mile	\$ 2.80	\$ 2.88	\$ 2.96	\$ 3.04	\$ 3.13

Bidder		2014-15	2015-16	2016-17	2017-18	2018-19
First Student	Regular Buses	\$ 269.97	\$ 277.80	\$ 285.86	\$ 294.44	\$ 303.27
	Special Ed Vans	\$ 190.00	\$ 195.51	\$ 201.18	\$ 207.22	\$ 213.44
	Field T. Waiting Time	\$ 20.00	\$ 20.50	\$ 21.00	\$ 21.75	\$ 22.50
	Price Per Mile	\$ 2.50	\$ 2.60	\$ 2.65	\$ 2.75	\$ 2.80

Nichols
Transportation No Bid